WWW.GREATAMERICANOUTDOORSHOW.ORG



**BUILD YOUR BRAND** Among the industry's most powerful audience

## SPONSORSHIP GUIDE FEBRUARY 4-12, 2023

PENNSYLVANIA FARM SHOW COMPLEX HARRISBURG, PA

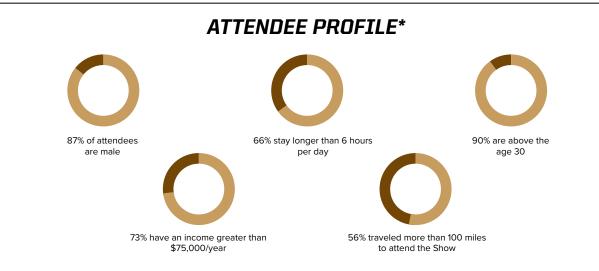


**104%** 

STUDIES SHOW THAT, ON AVERAGE, SPONSORSHIPS INCREASE BOOTH TRAFFIC BY 104%! MORE TRAFFIC = MORE LEADS = MORE SALES!

Whether you make a splash with a company banner or place your logo in an email blast – there is a way to shine the spotlight on your company at the Great American Outdoor Show.

Guarantee your company's visibility to approximately 175,000 enthusiastic attendees and five million NRA members before, during and after the Show by securing a sponsorship or advertising opportunity, perfectly customized for your company's needs. With a variety of price points, we can find the perfect fit for your company to make you stand above the competition.



#### **GREAT AMERICAN OUTDOOR SHOW BY THE NUMBERS**

175,000+

ATTENDEES





FOR MORE SPONSORSHIP INFORMATION CONTACT YOUR ACCOUNT REPRESENTATIVE:

#### BRANDY ADAM

Outdoor Life, East & West Hunting Products, Outfitter Hall Badam@nrahq.org | 223-231-4112

## PRE-SHOW MARKETING **S DIGITAL OPPORTUNITIES**

Stand out from the crowd of 1,000+ exhibitors and capture the attention of approximately 175,000 attendees with these targeted marketing sponsorships 175,000 attendees with these targeted marketing sponsorships

#### LOGO ON FLOORPLAN: PRINTED & "YOU ARE HERE" MAPS / \$500

Stand out in the print directory (50,000 copies), or on show directional maps by adding your company logo to the floor plan

#### WEBSITE BANNER AD / \$5,000 EA.

Promote your product, service, or special offer to website visitors (400k) before the show by advertising on the Show's website and link it to the website of your choice.

#### **PRE-SHOW** EMAIL BLAST BANNER AD

\$5,000 / FULL NRA MEMBERSHIP EMAIL LIST \$3,500 / GAOS TARGET LIST

Tell 1.7 million NRA members about a new product or special offer weeks before the show opens.



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Promote your company to approximately 175,000 attendees as they make their way through the PA Farm Show Complex

#### FLOOR STICKER / \$500 EA.

Place your company logo in a high trafficked area on the exhibit floor.

#### METER BOARDS / \$1,500 EA.

Receive instant brand and company recognition by having your meter board seen repeatedly by every attendee.

\*Up to five bathrooms.

#### TICKET BOOTH WRAPS

EXCLUSIVE TICKET BOOTH SPONSORSHIP / \$10,000

Shooting Sports Entrance / \$5,000 Cameron St. Entrance / \$5,000 Maclay St. Entrance / \$3,500

#### BATHROOM SIGNS / \$5,000\*

EXCLUSIVE BATHROOM SIGN SPONSORSHIP FOR ALL BATHROOMS / \$10,000

You'll have their undivided attention for several minutes to promote your offer.

#### INTERIOR/EXTERIOR VEHICLE DISPLAYS

STARTING AT \$2,500 / VEHICLE

#### "YOU ARE HERE" SIGN / \$3,500

Sponsor the full-size building maps strategically placed throughout the building and promote your brand on the "You Are Here" signs.

#### DIRECTORY BINS / \$7,500

Every attendee stops at these bins to pick up a Show Directory, where your logo will be prominently featured.

#### TICKET SPONSOR / <mark>\$15,000</mark>

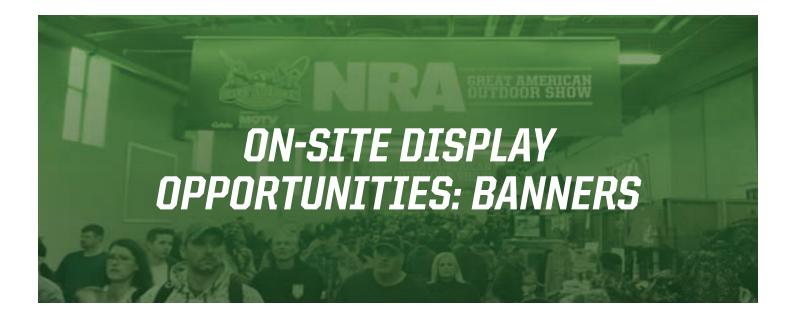
Get in the hands of nearly 175k attendees by having your company logo prominently displayed on the online and printed Show tickets.



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#### 10' X 12' FREESTANDING EXTERIOR BANNER / \$5,000 EA.

Stand out to attendees at first sight and expand your reach well beyond the confines of your booth space by displaying a banner at the main entrance.

#### HANGING EXTERIOR BANNER / \$15,000 EA.

Your company will stand out from the crowd and make a splash with this hanging banner at the main entrance of the complex.

#### **INTERIOR BANNERS**

#### **ARCHERY HALL**

20' x 20' / <mark>\$3,500</mark>

#### CAMERON ST. LOBBY

Mural A 25' × 9' / \$15,000 9'10" × 9' / \$7,500

Mural B 9'10" x 9' / <mark>\$7,500</mark>

Mural C 42' × 9' / \$15,000 14' × 9' / \$7,500

#### **3D ARCHERY SHOOT**

8' × 10' / <mark>\$1,200</mark>

#### MAIN ENTRANCE TO OUTFITTER HALL

3' x 12' / <mark>\$3,500</mark>

#### **OUTFITTER HALL**

3' × 12' / <mark>\$2,500</mark>

#### MAIN HALLWAY OUTSIDE THE LARGE ARENA (2)

3' × 12' / <mark>\$3,500</mark>

#### MAIN HALLWAY

8' × 10' / \$3,000 6' × 8' / \$2,250 4' × 6' / \$1,500



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Take advantage of our custom sponsorship packages to help make your marketing a breeze.

#### NEW EXHIBITOR PACKAGE / \$500

Includes 1/6 page directory ad, clickable logo on online floor plan and one Regional Email Blast.

#### LEGACY EXHIBITOR PACKAGE / \$500

Includes 1/3 page directory ad and clickable logo on the online floor plan.

#### ON-SITE PROMOTIONAL PACKAGE / \$3,500

One 8' x 10' banner, one push notification on GAOS mobile app, one Facebook post, 1/3 page directory ad.

#### PRE-SHOW PROMOTIONAL PACKAGE / \$6,500

Clickable ad on GAOS website, clickable ad in (one) Regional Email Blast, two Facebook posts on GAOS page, ad on online floor plan, and logo on printed floor plan.



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Build your brand among the outdoor industry's most powerful audience with one of these special destination sponsorships below.

#### SHOW BAG SPONSOR

Maclay Street Entrance - Outfitter Hall / \$7,500 Cameron Street and on-site parking entrances - Shooting Sports Hall / \$10,000

#### FOOD COURT/CAFE AREA SPONSOR / \$5,000 EA.

With naming rights, banners, meterboards, and tabletops, this sponsorship will take your company to the next level.

#### NRA AIR GUN RANGE / \$12,500

One of the most popular stops for attendees. As the exclusive sponsor you will receive: Naming rights, 8' x 10' banner, one push notification on GAOS mobile app, one social media post, and 1/3 page directory ad.

#### HALL TITLE SPONSOR / \$20,000 -\$40,000

With naming rights, banners, Press Release, directory ad, website ad, and one pre-show email ad, this sponsorship will set your company apart from all others.



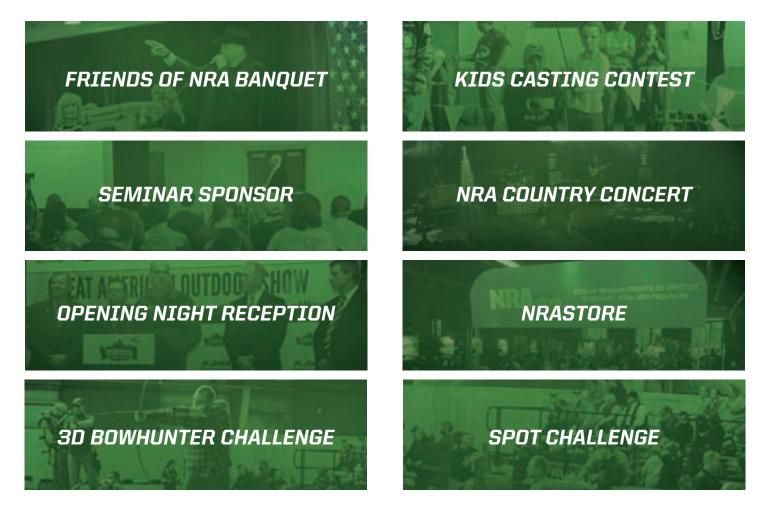
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# SPECIAL EVENT SPONSORSHIPS

#### SPECIAL EVENT SPONSORSHIPS

There are many must-see events for Great American Outdoor Show attendees. These exclusive sponsorship opportunities contain countless promotional benefits for your company. Take your marketing to the next level with the exclusive opportunities below.





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## **PRINT ADVERTISING**



There are many must-see events for Great American Outdoor Show attendees. These exclusive sponsorship opportunities contain countless promotional benefits for your company. Take your marketing to the next level with the exclusive opportunities below.



#### DIRECTORY AD

- FRONT PAGE STICKY NOTE / \$12,000
- INSERT EXCLUSIVE / \$10,000
- BACK COVER / **\$5,000**
- INSIDE COVERS (FRONT & BACK) / \$3,500
- FULL PAGE COLOR / \$1,750
- HALF PAGE COLOR / \$1,100
- 1/3 PAGE COLOR / \$700
- 1/6 PAGE COLOR / \$450
- ENHANCED LISTING / \$250

CLICK HERE TO DOWNLOAD THE AD ORDER FORM

CLICK HERE TO DOWNLOAD THE AD SPECS



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### PRESENTING SPONSORSHIP

#### PRESENTING SPONSOR - EXCLUSIVE / \$200,000

- Great American Outdoor Show
  Presented by "Your Company Name"
- Logo and title in first position on all Show promo's -seen by millions- including e-mail, print, outdoor, TV (logo & VO), radio
- (VO) and web
- Logo and title included on all on-site Show banners and signage
- Press release announcing sponsorship
- Sponsorship will be announced on NRA social media outlets
- Sponsor will receive at least six banners within the PA Farm Show Complex
- Sponsor will receive a full page color ad in a premium location in the Show directory
- Sponsor booth will be highlighted on attendee online floor plan & attendee directory
- Sponsor will receive an ad on attendee online floor plan
- Sponsor will receive a skyscraper ad on home page of Show website
- Sponsor will receive ad on all pre-show and post-show e-mail promotions
- Four tickets to each special event with backstage meet & greet with performers (ex. NRA Country Concert)
- Sponsor will receive a 20x20 booth space

#### ASSOCIATE SPONSOR (LIMIT 3) / <mark>\$75,000</mark>

- Company Logo in 2nd position on all Show promo's -seen by millions- including email, print, TV (logo), outdoor, and web
- Logo included on all on-site show banners and signage
- Press release announcing sponsorship
- Sponsorship announced on all NRA social media outlets
- Sponsor receives a full page color ad in the directory
- Sponsor will be highlighted on attendee online floor plan & attendee directory
- Sponsor will receive side banner on home page of website
- Sponsor logo will appear on all pre-show and post-show
  email promotions
- Sponsor will receive three banners to be placed throughout the Show
- Two tickets to each special event ex. NRA Country Concert, Speaking Events
- Sponsor will receive a 10x20 booth space

#### SPONSORSHIPS SELL QUICKLY AND OPPORTUNITIES ARE LIMITED

The opportunities listed in this brochure are just a sample of the sponsorship offerings available to you at the Great American Outdoor Show. If you don't see the perfect fit for your company, we'll customize a program to meet your specific needs and goals.



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